

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599) 10/02-9/03

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

424

AMERICAN WAY MANAGEMENT, INC. - Lancaster
8237 SEPULVEDA PLACE
VAN NUYS, CA 91402

Name and Address of Charitable Organization:

CT No. 79914 F.E.I.N. No. 95-4313602

Helping Hands for the Blind
Name of charity

20734-C Devonshire St.
Address of charity

Chatsworth CA 91311
City, State, and ZIP code of charity

Thrift Store

(Type of Activity)

held (on) (from)

10/01

, 20002 to

9/30

, 20003

(Date or dates must be shown)

1. REVENUE

A. Store Sales

B. Rag Sales

C. Miscellaneous Income

D. TOTAL REVENUE

1544092

A.

10749

B.

2979

C.

1557820 D. ✓

2. STORE EXPENSES:

A. Salaries - Store Management

B. Salaries - Employees

C. Payroll taxes

D. Employee benefits

E. Truck Expense

F. Advertising

G. Insurance

H. Telephone

I. Rent

J. Utilities

K. Sales Tax

L. Office Expense

M. Depreciation

N. Leasehold Improvements (Amortized)

O. Solicitation and Pick Up Expense

P. Other Expenses. (Attach a Schedule)

Q. TOTAL EXPENSES

94296

A.

439269

B.

60468

C.

13095

D.

Incl. in solicitation

11330

E.

107389

F.

4425

G.

113798

H.

76420

I.

112679

J.

2063

K.

26763

L.

317207

M.

122679

N.

O.

P.

1506881 Q. ✓

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)

Volume of soft goods purchased in 100 cubic feet: 1,040

18247 3. ✓

4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)

32692 4

5. NET INCOME (lines 1D minus 2Q)

5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

6.

A. Volume of soft goods received from charitable solicitation
and pick up in 100 cubic feet: _____

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

7.

8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

☒ Signature of authorized officer (commercial fundraiser) _____ Printed Name _____ Title _____ Date _____

This report must be signed by two officers of the charitable organization for verification.

☒ Signature of authorized officer/director (charity) _____ Printed Name Robert Acosta Title President Date 1/27/04

☒ Signature of auth. _____ Printed Name Ruth Ann Acosta Title Treasurer Date 1/27/04

AMERICAN WAY MANAGEMENT, INC.		
ANNUAL FINANCIAL REPORT FOR THRIFT STORES		
10/01/02-09/30/03		
SCHEDULE 1		
LINE - P (OTHER EXPENSES)		
	COST OF NEW MERCHANDISE	47,797
	ACCOUNTING	5,583
	INTEREST & BANK CHARGES	3,812
	CREDIT CARD CHARGES	5,693
	ENTERTAINMENT & PROMOTION	2,308
	LICENSES & PERMITS	938
	OUTSIDE SERVICES	9,702
	PROPERTY TAXES	0
	REPAIRS & MAINTENANCE	11,929
	SECURITY	1,160
	SUPPLIES	12,387
	STATE INCOME TAXES	267
	TRAVEL & MEETINGS	13,403
	MISCELLANEOUS	7,700
	TOTAL OTHER EXPENSES	122,679